

Andrzej Baranski-Madrigal

Curriculum Vitae · Last updated: October, 2026

Office address

Department of Economics, Division of Social Science
New York University Abu Dhabi
Bldg A5, Office 163, Saadiyat NYUAD Campus
Abu Dhabi, United Arab Emirates

Office: +971 (0)2 628 7633 · Mobile: +971 (0)50 705 4394
a.baranski@nyu.edu · abarmad@gmail.com · <http://www.abarmad.com>

ACADEMIC APPOINTMENTS

Associate Professor of Economics Division of Social Science, New York University Abu Dhabi	September 2025 – present
Assistant Professor of Economics Division of Social Science, New York University Abu Dhabi	August 2018 – August 2025
Assistant Professor of Economics School of Business and Economics, Maastricht University	August 2015 – August 2018

ADMINISTRATIVE ROLES

Director , Social Science Experimental Laboratory (SSEL), NYU Abu Dhabi	September 2025 - present
Director , Cluster of Experimental Social Science, NYU Abu Dhabi	September 2025 - present
Director , Master of Science in Economics Program, NYU Abu Dhabi	December 2025 - present

EDUCATION

Ph.D., Economics , The Ohio State University	August 2015
M.A., Economics , The Ohio State University	August 2010
B.A., Economics , Universidad de Costa Rica	February 2009

AREAS OF SPECIALIZATION

Research: Experimental and Behavioral Economics, Microeconomics, Political Economy

Graduate teaching: Experimental Economics, Behavioral Economics, Microeconomics

PUBLICATIONS

1. Baranski, Andrzej, and Ernesto Reuben. "Competing for Power in Multilateral Negotiations under Majority and Unanimity Rules." *Games and Economic Behavior*, accepted.
2. Baranski, Andrzej, and Nicholas Haas. "Exclusionary Bargaining Behavior in 14 Countries: Prevalence and Predictors." *PNAS Nexus* 4(1) (2025): pgae553.
3. Baranski, Andrzej, and Duk-Gyoo Kim. "Sharing the Burden of Negative Externalities: A Tale of Gridlock and Accountability Elusion." *Ecological Economics* 224 (2024): 108264.
4. Baranski, Andrzej, Diogo Geraldies, Ada Kovaliukaite, and James Tremewan. "An Experiment on Gender Representation in Majoritarian Bargaining." *Management Science* 70(10) (2024): 6622–6636.

5. Baranski, Andrzej, and Nicholas Haas. "The Timing of Communication and Retaliation in Bargaining: An Experimental Study." *Journal of Economic Psychology* 96 (2023): 102621.
6. Baranski, Andrzej, Nicholas Haas, and Rebecca Morton. "Pork versus Policy: Experimental Evidence on Majoritarian Bargaining with Real-World Consequences." *The Journal of Politics* 85(2) (2023): 537–552.
7. Baranski, Andrzej, and Caleb A. Cox. "Communication in Multilateral Bargaining with Joint Production." *Experimental Economics* 26(1) (2023): 55–77.
8. Baranski, Andrzej, and Rebecca Morton. "The Determinants of Multilateral Bargaining: A Comprehensive Analysis of Baron and Ferejohn Majoritarian Bargaining Experiments." *Experimental Economics* 25(4) (2022): 1079–1108.
9. Baranski, Andrzej. "Endogenous Claims and Collective Production: An Experimental Study on the Timing of Profit-Sharing Negotiations and Production." *Experimental Economics* 22(4) (2019): 857–884.
10. Baranski, Andrzej. "Voluntary Contributions and Collective Redistribution." *American Economic Journal: Microeconomics* 8(4) (2016): 149–173.
11. Baranski, Andrzej, and John H. Kagel. "Communication in Legislative Bargaining." *Journal of the Economic Science Association* 1(1) (2015): 59–71.

WORKING PAPERS

1. Baranski, Andrzej, David J. Cooper, and Jeong Kyu Lee. "Are LLMs Reliable Coders of Communication Content in Economic Experiments?" Under review.
2. Baranski, Andrzej, Prinsa Chauhan, and Aurelie Dariel. "Who Is Watching? Gender Composition of Observers and Risk Taking." Under review.
3. Baranski, Andrzej, Ernesto Reuben, and Arno Riedl. "The Role of Fairness Ideals in Coordination Failure and Success." Under review.
4. Baranski, Andrzej, and Sumit Goel. "The Effect of Competition in Contests: A Unifying Approach." Under review.
5. Baranski, Andrzej, and Manu Muñoz. "The Recency Bias in the Attribution of Credit and Blame for Joint Work Outcomes." Reject and resubmit.
6. Baranski, Andrzej, Lina Lozano, and Nikos Nikiforakis. "Coordination through Bargaining in Weakest-Link Games."
7. Baranski, Andrzej, Diogo Geraldese, and James Tremewan. "Closing the Gender Gap in Multilateral Bargaining through Institutional Changes."

WORK IN PROGRESS

1. "The Life Cycle of Beliefs" (with Larbi Alaoui).
2. "Bargaining over Profit-Sharing Agreements: Theory and Experiments" (with Hulya Eraslan).
3. "Communication behind the Veil of Ignorance" (with Nick Haas and Hyoeun Park).
4. "Beyond the Binary: Self Perception of Gender Identity and Bargaining Behavior" (with Nicholas Haas).
5. "Contingent Reasoning in Conflict Resolution" (with Caleb Cox).
6. "The Decision to Enter Negotiations" (with Marco Palma).
7. "Cultural Determinants of Exclusion" (with Hagai Rabinovitch, Margarita Leib, and Shaul Shalvi).

SOFTWARE

Communication Annotation Tool (CAT), with David J. Cooper and Jeong Kyu Lee. A browser-based platform for annotating free-form communication in experiments with large language models.
<https://ssel.chatkit.nyuad.nyu.edu/coding>

FELLOWSHIPS, AWARDS, AND HONORS

Abu Dhabi Young Investigator Award (ADEK)	2020
Role: Principal Investigator. Project: Gender differences in bargaining with Emiratis. Amount: 98,000 AED.	
REF Grant, New York University Abu Dhabi	2019
Role: co-PI (with Becky Morton). Project: Ideology in Multilateral Bargaining. Amount: 39,000 USD.	
Louis-André Gerard-Varet Prize (Association of Southern European Economic Theorists)	2016
Professor's Fund Limburg Research Grant	2016–2017
Corey Rosen Fellowship (Rutgers University)	2016–2017
Maastricht Graduate School of Business and Economics Small Grant	2016
Journal of Money, Credit, and Banking Research Grant	2014
Graduate Associate Teaching Award in Economics, Ohio State University	2014
Behavioral Decision Making Initiative Research Grant	2013
The Ohio State University Fellowship	2009–2010

REFeree SERVICE

Review of Economic Studies, AEJ: Microeconomics, Journal of Public Economics, Games and Economic Behavior, Management Science, Experimental Economics, International Economic Review, Journal of the Economic Science Association, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Economic Development, European Economic Review, Journal of Mathematical Economics, Social Choice and Welfare, Public Choice, Scandinavian Journal of Economics, European Journal of Political Economy, Review of Industrial Organization, Journal of Public Economic Theory, Operations Research Letters, Annals of Operations Research.

CONFERENCE ORGANIZATION

Bargaining, Markets, and Strategic Decision Making: Theory and Experiments	
Keynotes: Marco Battaglini and Nagore Iriberri. Co-organizer, with Olivier Bochet.	May 17–18, 2024
Frontiers in Bargaining: Theory and Experiments, NYU Abu Dhabi	
Keynotes: Gary Bolton and Hulya Eraslan. Co-organizer, with Olivier Bochet.	May 15–16, 2022
International Symposium in Experimental Economics, NYU Abu Dhabi	
Co-organizer, with Ernesto Reuben.	March 25–26, 2022
Symposium in Honor of John H. Kagel at ESA Meetings, Tucson, Arizona	
Co-organizer, with Guillaume Frechette (NYU) and David Cooper (University of Iowa).	October 28, 2021
Latin American Econometric Society Meetings, virtual	
Program committee member.	October 20–22, 2021
ESA Asia-Pacific Meetings, Abu Dhabi	
Co-organizer, with Nikos Nikiforakis, Becky Morton, Olivier Bochet, John Wooders, and Ernesto Reuben.	
January 2019	

CONFERENCES, WORKSHOPS, AND INVITED SEMINARS

2026

ASSA Economic Science Association Panel, Experiments on Bargaining and Negotiation

International Meeting in Social Science, New York University Paris, France

2025

ESA North America, Tuscon, Arizona

2024

3rd International Meeting in Experimental Social Science (IMESS), New York University, New York

Economics Seminar, UV Amsterdam, Amsterdam, Netherlands

2023

ESA North America Meetings, Charlotte, NC

3rd Annual International Meeting in Behavioural and Experimental Economics, The British University in Egypt

Tilburg Institute for Behavioral Economics Research (TIBER) Symposium, Tilburg University, Netherlands

School of Information Seminar, University of Michigan

7th Bargaining: Experiments, Empirics, and Theory Workshop (BEET), Rice University, Houston, TX

Virtual East Asia Experimental and Behavioral Economics Seminar Series (VEAEBES), Osaka University, Japan

International Symposium in Experimental Economics (iSEE), NYU Abu Dhabi

2022

Department of Economics Seminar, Waseda University, Tokyo, Japan

Department of Economics Seminar, University of Tokyo, Japan

RISS Seminar, Kansai University, Osaka, Japan

Bogotá Experimental Economics Conference, Universidad del Rosario

2021

Economics Seminar, Rice University

ESA North America Meetings, Tucson, AZ

Latin American Meeting of the Econometric Society, Bogotá, Colombia

Department of Management & Organization Seminar, Vrije Universiteit Amsterdam, Netherlands

Economics Seminar, Mannheim University, Germany

Utrecht Universiteit, Department of Sociology

2020

BESC e-Seminar, University of Queensland

Joint NYUAD and Haifa University Economics Seminar

4th Bargaining Experiments and Empirics Theory (BEET)

NYU-CESS Experimental Political Science Conference

Bogotá Experimental Economics Conference, Universidad del Rosario

2019

CESS Economics Seminar, NYU, New York

7th Columbia University Conference in Political Economy, Columbia University, NY

Washington Political Economy Conference (PECO), Georgetown University

Winter Experimental Social Sciences Institute Workshop (WESSI), NYU Abu Dhabi

ESA Asia-Pacific Meetings (co-organizer), NYU Abu Dhabi
Bogotá Experimental Economics Conference, Universidad del Rosario

2018

4th Annual Workshop on Behavioural Game Theory, University of East Anglia, Norwich, UK
Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA
23rd Coalition Theory Network Workshop (CTN), Maastricht, Netherlands
Winter Experimental Social Sciences Institute Workshop (WESSI), NYU Abu Dhabi
AEA Meetings, ESA Session “Bargaining Theory and Experiments,” Philadelphia, PA

2017

Summer Institute for Field Experiments, University of Chicago
ESA World Meetings, San Diego, CA
Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA

2016

Annual Meeting of the Association of Southern European Economic Theorists, Greece (received the Louis-André Gerard-Varet Prize for outstanding paper)
Economics Seminar, Nottingham University, United Kingdom
15th TIBER Symposium on Psychology and Economics, Tilburg, Netherlands
Game Theory Society Conference, Maastricht, Netherlands
Beyster Symposium on Broad Based Ownership and Profit Sharing, La Jolla, CA
Economics Seminar, Universidad Pontificia Javeriana, Bogotá, Colombia

2014

Workshop on Co-determination and Employee Participation, Trier, Germany
ESA Conference, Ft. Lauderdale, FL
Economic Theory Seminar, Ohio State University, Columbus, OH
Political Economy Workshop, Sacro Cuore, Milan, Italy
Behavioral Decision Making Initiative Inaugural Forum, Ohio State, OH

2013

ESA North America Conference, Santa Cruz, CA
Maastricht University, Netherlands
Mannheim University, Germany
Amsterdam University, Netherlands
Experiments in Political Economy, Caltech, Pasadena, CA

TEACHING EXPERIENCE

New York University Abu Dhabi

Markets and Information: Spring 2019, Spring 2020 (x2), Spring 2021, Summer 2022, Summer 2023, Spring 2024, Summer 2025, Summer 2026, Fall 2026;

Fairness: Spring 2019, Fall 2020, Spring 2021, Summer 2021, Fall 2023, Fall 2026;

Behavioral Economics: Fall 2021, Fall 2025;

Maastricht University

Behavioral Economics

3 terms

Internet Economics

3 terms

Reflections on Academic Discourse

3 terms

The Ohio State University

Business and Government (4 terms)

Full responsibility

Public Finance: The American Revenue System (1 term)

Full responsibility

Principles of Microeconomics (3 terms)

Teaching assistant

Principles of Macroeconomics (1 term)

Teaching assistant

NATIONALITIES

Costa Rican, Polish